



Taylor Today

NEWSLETTER

January - March 2022 Issue 174



FEATURING THE
XH-1000



We Are
TAYLOR



The Taylor Group

of Companies



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Product Spotlight: XH-1000



For 95 years, the Taylor name has become synonymous with purpose-built machines specifically designed to meet the needs of our customers.

Introducing The Taylor XH-1000

Taylor Machine Works, Inc. is proud to introduce the Taylor XH-1000, a new heavy capacity lift truck. The XH-1000 will lift 100,000-lbs. at a 48-inch load center while rolling on a wheelbase of only 225 inches. Two separate diesel configurations are available. The Volvo Tier-4-Final 388-Hp Diesel platform provides 1420 ft-lbs of torque. The optional Cummins Stage-5 400-hp diesel engine pushes 1,500 ft-lbs of torque and meets the most stringent diesel emissions regulations found anywhere in the world. These engines, paired with a robust 5-speed Dana transmission and Kessler wet-disc brake drive axle, make up a drivetrain that is designed to meet the most demanding industrial applications.

Outfitted with 45-Ton Capacity Magnet

Currently, six XH-1000s are being placed in service handling steel slabs under a special fork-mounted magnet system. The 45-ton capacity magnets from Magnetic Lifting Technologies US (MLTUS) are being utilized to pick up steel slabs with weights up to 39 metric tons. The as-built capacity under the magnets is 87,000-lbs. The magnet system consists of a generator, magnet controller, and backup battery supply. The backup batteries allow the operator to lower the load to a stable location in the event of a generator failure. In addition to standard machine controls, the magnet control system and interface are mounted inside the Taylor DREAM Cab.

The XH-1000 is an exciting new addition to the Taylor line-up of industrial equipment. Taylor offers over 130 specialized material handling equipment models ranging from 4000-lb. capacity to a staggering 125,000-lb capacity. Taylor has been at the leading edge of the material handling industry for decades manufacturing high capacity forklifts, lift trucks, and container handling equipment. Taylor strives to be a complete material handling solutions provider for our loyal customers, and the new XH-1000, paired with the MLTUS Magnet system, fills another unique need for our customers.

24/7 Service and Support

Like all Taylor products, the XH-1000 is backed by Taylor Sudden Service and their specially trained personnel along with our dedicated team of Authorized Taylor Dealers and our Taylor factory direct store locations. Our goal is to provide high-quality products and immediate assistance to our customers through sales, rentals, service, and support.

To learn more, please visit www.taylorbigred.com or www.taylorsuddenservice.com



FULLY ENCLOSED 2-DOOR CAB - ALL STEEL - 32,000 BTU HEATER (STANDARD)

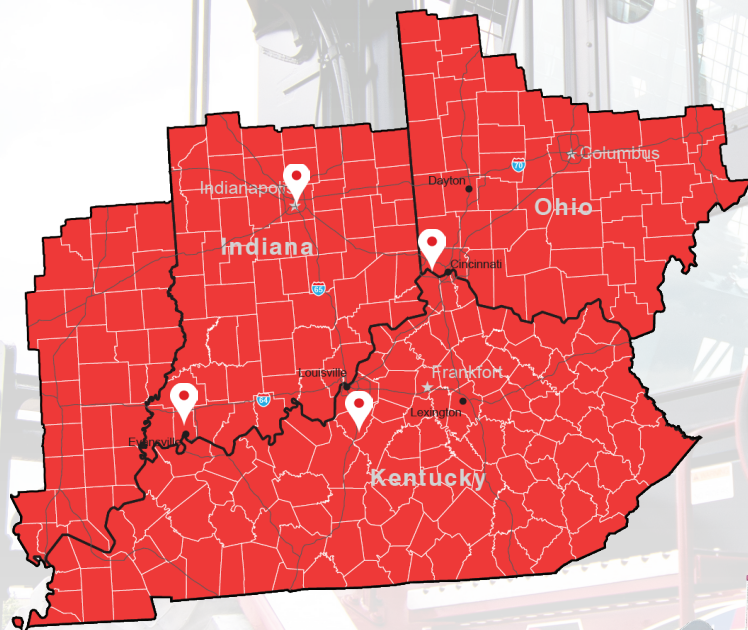


MULTIFUNCTION JOYSTICK MOUNTED ON ADJUSTABLE ARM REST

you
can
depend
on
Big Red



NOW DIRECT IN OHIO, INDIANA KENTUCKY



**SALES
RENTALS
GENERATORS
24/7
PARTS
SERVICE
SUPPORT**



LOCATIONS & PHONE NUMBERS:

OHIO:

6747 Dry Fork Road
Clevés, OH 45002
(513) 717-2985

INDIANA:

3754 Raceway Road
Indianapolis, IN 46234
(317) 936-3805

2727 Eastside Park Road
Evansville, IN 47715
(812) 250-5001

KENTUCKY:

312 Peterson Drive
Elizabethtown, KY 42701
(270) 257-4220

CONTACTS:

Regional Sales Manager:

Steve Spears
Cell: (502) 439-9820

Direct Territory Manager:

Kelly Argabright
Cell: (270) 668-3300



OHIO - INDIANA - KENTUCKY

We are here to serve you directly.

"I am proud to announce the opening of four new Taylor factory direct store locations in Indianapolis, Indiana, Evansville, Indiana, Elizabethtown, Kentucky, and Cincinnati, Ohio, servicing the three-state area.

The following Taylor Companies are now serving your area:

Taylor Machine Works, Inc. providing material handling equipment from lift capacities of 4,000 lbs to 125,000 lbs.

Taylor Sudden Service providing parts and service twenty-four hours a day, seven days a week for your Taylor material handling equipment. We also offer parts, sales, service, and rentals for all your generator needs. We offer onsite repairs and services for all major brands of industrial and commercial generators.

Our team in this area has years of experience, and most importantly, we have a caring attitude and are ready to serve you. With this change, we now serve you DIRECT! You have my personal commitment that the "Big Red" Team will serve you with the best equipment, the best service, and the best support that you deserve.

Thank you for the opportunity to prove that **YOU CAN DEPEND ON BIG RED!** We will not let you down!"

Robert Taylor, Chief Operating Officer

X-Series Production Line



Recently, Taylor Machine Works changed its X-Series production line. The entire build process now takes place in one facility, Building 27. The process is now self-sustaining due to the nature of the facility because it includes adequate crane capacity along with paint and prep equipment designed to support the intended volume. Located beside Building 27 is a test track allowing us to perform a three-hour test run and make any needed adjustments immediately. Completed X-Series trucks are shipped from this facility, eliminating congestion at our main plant. These changes have greatly improved the Taylor X-Series production line.



X-Series Production Line Improvements...

- **Increased Our Efficiency**

Components now arrive at the production line pre-painted. This process reduces paint consumption and cycle time by eliminating the need to repaint the entire truck.

A planner was added to ensure the significant components are present, preventing an overflow of sub-assemblies and components. This process improves lead time for major components. The goal is to avoid an imbalance of on-hand inventory and help avoid shortages of parts on the line to improve efficiency.

More parts are presented to the production line as sub-assembly parts. Sub-assemblies are delivered to each station, keeping operators working directly on the truck and not away from their station building pieces that attach to the truck. This increase in sub-assembly parts improves efficiency and reduces cycle time for each workstation.



- **Enhanced Our Part Flow**

We automatically have sub-group parts ordered through our stockroom parts request process, which allows the parts to arrive when needed eliminating the amount of inventory stored on the line. This new process will prioritize every major component in order of request. The increase in storage space allows for frequently used parts to be within arm's reach. All parts are delivered to a designated location so the parts planner can account for all parts requests.



- **Created Visual Management**

5S is a lean manufacturing tool that helps ensure workplace standardization and organization that Taylor has used for several years. Visual management is possible by utilizing the 5S techniques to make the production condition transparent to the entire team and coordinates action. Since the whole build process is in one location, this allows for complete visibility of the line assembly, mast build-up, mast hanging, and final rigout of the truck. An individual is quickly able to assess the production line flow. We also enhanced our Kanban system at this new facility. Kanban is a system of visual tools, usually signal cards, that synchronize and provide instruction. We have labels on our storage racks so material handlers know where to put part bins when they arrive. The Kanban system reduces the material handler's time to process and disperse the parts.



- **Improved Our Safety**

Our material handling equipment traffic has been reduced, improving our shop safety. Material handlers will be in use or unavailable at times, so staging major components on dollies allows operators to move major components into their station. Operators will not have to leave their workstations searching for material handlers because they can move empty dollies out and roll loaded dollies into position by hand.

- **Created Synergy**

The Industrial Engineering, Quality Control, and Parts Planning departments have moved to the same office building. This synergy allows these departments to quickly attack problems that may arise and the ability to create processes to prevent them from happening again.



TAYLOR MACHINE WORKS, INC.

Parker and Cummins Partner to Deliver Next Generation of IoT-Enabled Connected Services

Digital connectivity and integrated diagnostics improve engine performance and machine efficiency

ELK GROVE VILLAGE, Ill., February 15, 2022 - The Electronic Motion and Controls Division of Parker Hannifin Corporation (NYSE: PH), the global leader in motion and control technologies, has partnered with Cummins Inc. (NYSE: CMI) to integrate its connected engine solutions with Parker’s Mobile IoT platform. This strategic partnership enables customers to access diagnostic messages and receive real-time alerts for Cummins engines and Parker components in a single dashboard.

“Telematics has emerged as a key enabler to improve operational efficiency of machines at construction sites, ports, distribution centers and farms. Many of these environments have mixed fleets, and managers need a solution that is compatible across their machinery,” said Jeremy Harsin, Cummins Global Off-Highway Business Director. “At Cummins, we are working to integrate our digital capabilities with industry leaders to support our customer needs in a flexible manner.”

In phase one, Parker has integrated diagnostics capability for Cummins engines, which helps improve operating performance, boost asset utilization and uptime, increase efficiency and reduce costs.

The infographic below demonstrates the end-to-end transmission of data, from the smart component detection all the way through to the actionable insights provided to OEMs and fleet managers.

Cummins Connected Diagnostics wirelessly connects engines to enable continuous monitoring and diagnosis of system faults. Site managers can make informed decisions on whether to stop machine operation or continue to the end of the shift by understanding the suggested root causes. They can better understand how long they have before a critical failure is likely. This means that uptime can be

maximized, with any potential fixes completed more quickly. With the information provided in Connected Diagnostics, the correct parts, tools and technician can be made available to resolve issues in an efficient manner.

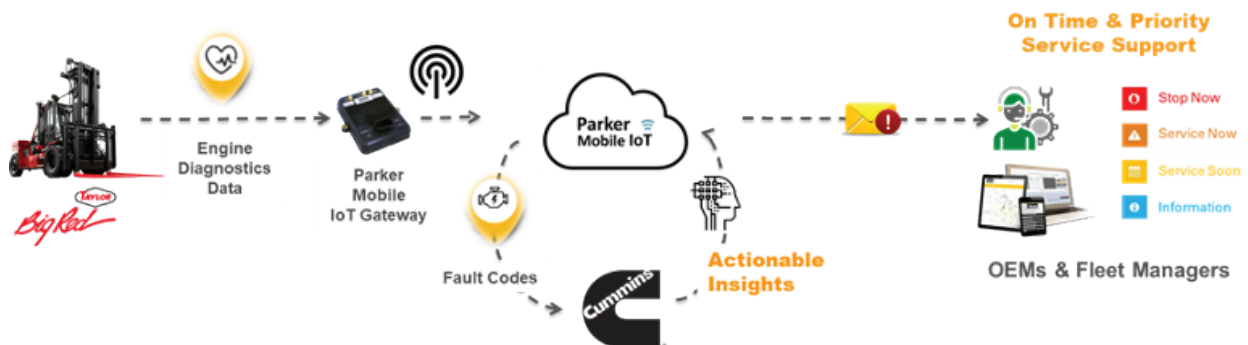
Parker Mobile IoT is the next-generation equipment and hydraulic monitoring cloud-based solution specifically designed to provide diagnostic data, monitoring and performance control capabilities. Mobile IoT makes it easy for off-road equipment OEMs and fleet managers to collect and analyze data to identify usage trends and field-based problems with unparalleled intellectual design and operational insight. Parker is taking telematics to the next level with remote diagnostics and controls programming.

Together, Parker and Cummins will enable advanced diagnostics and troubleshooting for major components on mobile equipment to come through a single interface. The intuitive solution offers actionable insights to enable component care, prevent damage and enable quick support.

“This strategic partnership with Cummins enables Parker to serve our customers from a whole machine view of diagnostics rather than having them interface with multiple component manufacturers,” said Anne Marie Johlle, Head of Connected Products and IoT at Parker’s Electronic Motion and Controls Division. “This simplifies machine status and troubleshooting, reduces downtime and optimizes machine availability.”

Commenting on the value of this solution to customers, Stacey McCully, Direct Territory Manager of Taylor Machine Works, a leader in industrial lift trucks, added, “This solution will enhance our diagnostic and troubleshooting capabilities to avoid unnecessary downtime. Repair technicians and support centers will have visibility into potential failures ahead of service or even before breakdowns, and prepare for resources and parts before the machine arrives for service or needing service in the field. Owners will now have visibility into machine symptoms and dramatically change the way preventive maintenance is scheduled, maximizing fleet availability, increasing productivity and overall fleet operational performance.”

Parker continues to partner with industry leaders to expand their portfolio of digital solutions for customers. Learn more about the Mobile IoT Solutions at www.parker.com/iot/mobile.



TEAM MEMBER NEWS



5th Annual Mississippi Top 50 Most Influential

On February 17th, the 5th Annual Mississippi Top 50 awardees were presented plaques and honored by Y'all Politics and WJTV at the Old Capitol Inn in Jackson, Mississippi. The Mississippi Top 50 is an annual list of Mississippians judged to be the most influential leaders in the state. Awardees are nominated through an open process, and the list includes elected, and appointed officials, economic development, business, media, and government affairs professionals noted for making Mississippi better. The Taylor Group of Companies would like to congratulate our Chairman of the Board, Lex Taylor, for being a 5th Annual Mississippi Top 50 awardee.



Lex Taylor
Chairman of the Board, The Taylor Group



Taylor Donates Welch Allyn Monitors to Mississippi Blood Services

The Taylor Group of Companies donated three Welch Allyn Connex Spot Monitors to Mississippi Blood Services. These Welch Allyn Connex Spot Monitors help improve efficiency because they connect wirelessly and send vitals to the patient's chart from the point of care. The staff at Mississippi Blood Services was very eager to receive the donated machines. Mississippi Blood Services is a not-for-profit blood service whose mission is to provide a safe and adequate supply of voluntarily donated blood and blood components for hospital patients. Taylor is pleased to be a part of the vital work that Mississippi Blood Services does for our state and community.



Terry Gregory's Retirement



The Taylor Design Engineering department celebrates the retirement of Terry Gregory after 28 years of service on the Taylor team. Terry is retiring from the Bill of Material Section Supervisor position. Terry spent most of his career at Taylor establishing and improving the Engineering Bill of

Material for the entire Taylor product line. The Engineering Bill of Material is the foundational electronic system that contains all the information needed to configure machines for production properly. Terry led a highly competent department and a team of individuals who maintained daily the accuracy of the bill of materials and enabled Taylor to produce efficiently. Terry looks forward to retirement and more opportunities for fishing, relaxation, and working on his property. The Engineering department wishes Terry all the best in the future.



TAYLOR MACHINE WORKS, INC.

Indiana Hardwood Lumberman’s Association Convention



Indiana Hardwood Lumber Association (IHLA) consists of sawmills, wholesale brokers, equipment vendors, secondary manufacturers, loggers, and landowners who share a passion for hardwood products and maintaining the sustainable productivity of forest resources. Taylor Machine Works, Inc. is a noble member of IHLA and exhibited at the 2022 Indiana Hardwood Lumber Association Convention and Expo. The 2022 Indiana Hardwood Lumber Association Convention and Expo was held on February 7-9 at Indianapolis Marriott Downtown in Indianapolis, Indiana.

Mississippi Lumber Manufacturers Association Annual Meeting



In February, Taylor representatives attended the Mississippi Lumber Manufacturers Association Annual Meeting at Providence Hill Farm in Jackson, Mississippi. Taylor Machine Works, Inc. is an associate member of the Mississippi Lumber Manufacturers Association (MLMA). The Mississippi Lumber Manufacturers Association Annual Meetings allow Taylor representatives to connect with other businesses while supporting the industry.

2022 Hardwood Manufacturers Association Conference and Expo

Hardwood Manufacturers Association (HMA) hosted the Hardwood Manufacturers Association National Conference & Expo at the Sandestin Golf and Beach Resort in Miramar Beach, Florida. Taylor Machine Works, Inc. exhibited and was an event sponsor at this three-day event. The 2022 HMA National Conference and Expo theme was Investing in the Future. This annual event features speakers, workshops, the latest technology, and networking opportunities.



The Precast Show 2022

In March, Taylor Machine Works, Inc. exhibited at The Precast Show 2022 at the Kansas City Convention Center in Kansas City, Missouri. Every year Taylor representatives look forward to The Precast Show, the largest precast-specific trade show in North America. This three-day event is convened for the concrete industry’s equipment experts, suppliers, and clientele. The Precast Show includes educational courses, keynote speakers, industry awards, and vendors.





TAYLOR DEFENSE PRODUCTS

United States Army Contract to Produce Commercial Cranes

On November 19th, Taylor Defense Products was awarded a 261.7-million-dollar competitive bid contract to produce commercial cranes for The United States Army. Taylor Defense Products anticipates this contract work to extend to November of 2024. United States Senators Cindy Hyde-Smith and Roger Wicker applauded Taylor Defense Products for being awarded this contract.

Senator Cindy Hyde-Smith stated, "This contract is a huge vote of confidence in Taylor Defense and its employees to give the Army the equipment it needs to succeed logistically. I commend Taylor on its successful bid, which will benefit our national defense and our state's economy."

Senator Roger Wicker added, "Taylor Defense continues to deliver some of the best heavy-duty equipment in the world to our troops. It is encouraging to see the Army recognize Taylor Defense with this contract award, which will support the hardworking employees that build these platforms here in Mississippi."

Taylor Defense Products is honored to continue to respond to the needs of The United States Military by providing the longest-lasting, best supported, and lowest total cost material handling and logistics products.

DISTRIBUTION STATEMENT A. Approved for Public Release



United States Senator Cindy Hyde-Smith touring the Taylor campus in 2021



LEFT TO RIGHT: Phil Sprio, United States Senator Roger Wicker, and Robert Taylor





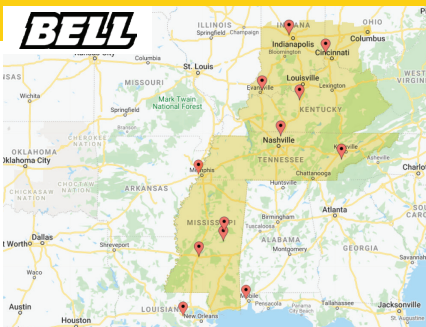
Taylor Construction Equipment Appointed New Territory for Bell Trucks America

Taylor Construction Equipment is partnering with Bell Trucks of America, Inc. to become the Bell Articulated Dump Trucks (ADT) and Bell Tracked Carriers (TC) dealer in Kentucky, Southern Indiana, and Western Ohio. This is in addition to the areas awarded to Taylor Construction Equipment last year for Mississippi and Tennessee.

Taylor Construction Equipment, one of The Taylor Group of Companies, is a distributor of multiple lines of construction products with a passion for product service and support. The relationship between Bell Trucks America and Taylor has been developing over the past two years, and Taylor has been looking for opportunities to expand their business in the construction and mining equipment sectors.

Bell Trucks of America, Inc., with its headquarters in Houston, Texas, is known for providing North America the best-in-class Articulated Dump Trucks and Tracked Carriers. Mitch Nevins, CEO of Bell Trucks America, says, "Bell and Taylor share the same strong fundamentals of offering customers quality products with exceptional parts, service, and warranty support. Bell has a reputation for delivering "Strong Reliable Machines" and "Strong Reliable Support," and Taylor certainly shares these ideals."

Tim Gerbus, Taylor Construction Equipment's Product Sales Manager, advises that Taylor's expansion plans into the new territory with Bell are on par with the company's strategy and capability. "Bell offers great Track Carrier and ADT products with a simple and flexible approach to business which aligns well with the Taylor company. Taylor Construction Equipment looks forward to serving existing and new customers in this new territory for Bell Trucks of America.



SALES, RENTALS, AND SERVICE CONTACTS:

3637 N. Church Avenue
Louisville, MS 39339
(662) 773-8056

103 Industrial Park Road
Philadelphia, MS 39350
(601) 650-9600

461 Highway 49 South
Richland, MS 39218
(601) 922-4444

614 Hwy 77 North
W. Memphis, AR 72301
(870) 732-4900

104 Brickmill Commercial Dr.
Maryville, TN 37801
(865) 444-0883

132 Industrial Drive
White House, TN 37188
(615) 392-4803

312 Peterson Drive
Elizabethtown, KY 72701
(870) 732-4900

2727 Eastside Park Road
Evansville, IN 47715
(812) 250-5001

3754 Raceway Road
Indianapolis, IN 46234
(316) 936-3805

6747 Dry Fork
Cleves, OH 45002
(513) 717-2985



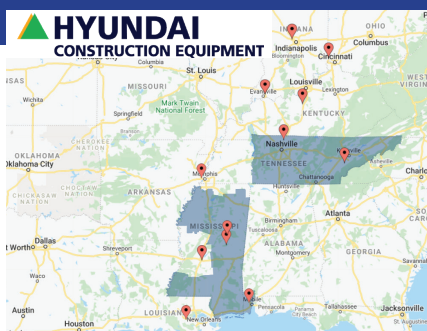
New Products Available in Three Taylor Construction Equipment Locations

The Taylor Group of Companies is proud to add Hyundai products to three Taylor Construction Equipment locations. “Taylor Construction Equipment is excited to add Hyundai Construction Equipment to our portfolio of products in our home state of Mississippi and nearby Alabama,” said Robert Taylor, President and COO of the Taylor Group of Companies. “Hyundai Construction is a world-class brand known for its quality products and aftermarket support. When you combine Hyundai’s products with Taylor Construction Equipment and the Taylor Sudden Service 24/7 product support, you have a winning combination that is a true win-win for the customer.”

Earlier this year, Hyundai Construction Equipment Americas, Inc. expanded its dealer network with the addition of Taylor Construction Equipment locations in White House and Maryville, Tennessee. Today Hyundai announced the addition of three new Hyundai-authorized Taylor locations, one in Mobile, Alabama, and one each in the Mississippi towns of Louisville and Philadelphia.

“We are pleased to offer customers in the greater Mobile area and East Central Mississippi access to Hyundai equipment through these locations,” said Shaun Galligan, Hyundai CE Americas District Manager – Southeast. “Taylor is a solid leader in construction equipment, forklifts, and material handling products, and they’ve already demonstrated their commitment to providing top-caliber products and ultra-responsive service.”

These new locations will offer the full line of Hyundai Construction Equipment, including compact and full-sized excavators, wheel loaders, hydraulic breakers, scrap-handling solutions, and other construction and specialized equipment.



SALES, RENTALS, AND SERVICE CONTACTS:

5640 Commerce Blvd. East
Mobile, AL 36619
(251) 666-2924

103 Industrial Park Road
Philadelphia, MS 39350
(601) 650-9600

132 Industrial Drive
White House, TN 37188
(615) 392-4803

3637 N. Church Avenue
Louisville, MS 39339
(662) 773-8056

104 Brickmill Commercial Dr.
Maryville, TN 37801
(865) 444-0883



Sudden Service Continues to GROW

Taylor Sudden Service recently opened a new facility in Richland, Mississippi. This new store will serve the central Mississippi territory for both industrial lift trucks as well as generator service and rentals. Also, Taylor Sudden Service of Fort Myers relocated to a new facility in Nokomis, Florida, and will service the Greater Sarasota area. Taylor Sudden Service is your first choice for genuine Taylor parts and service for Taylor products. Our service centers are equipped with a fleet of service trucks for on-site repairs and staffed with customer service representatives to deliver parts to you. Our factory-trained service technicians provide a wide range of services, from routine preventative maintenance to complete machine and component rebuilds.



RICHLAND, MISSISSIPPI



NOKOMIS, FLORIDA



WWW.TAYLORSUDDENSERVICE.COM



**SSI CUSTOMER SERVICE REPRESENTATIVE TRAINING
MARCH 1-3, 2022**

FRONT ROW LEFT TO RIGHT:

Barry South (Richland, MS), Jorge Molina (Greater Sarasota, FL), Danny McCorkle (White House, TN), and Francisco Salazar (Corpus Christi, TX)

MIDDLE ROW LEFT TO RIGHT:

Tommy Ballinger (Mobile, AL), Jeff Standridge (Elizabethtown, KY), Donald Armondo (Covington, GA), Karen Savoy (Gonzales, LA), and Adam Quesenberry (Roanoke, VA)

BACK ROW LEFT TO RIGHT:

Jason Wasyk (Richmond, VA), Dave Levinson (Jacksonville, FL), Chris Hoskins (Comfort, TX), and Shawn Hannon (Houston, TX)



**ADVANCED HYDRAULICS SERVICE TRAINING
MARCH 8-10, 2022**

LEFT TO RIGHT:

Nick Lawson (SSI), Corey Corkerin (SSI), Dennis Williams (SSI), Donovan Yaw (SSI), David Smith (Hugg & Hall Equipment), Matt Baker (Hugg & Hall Equipment), and Andrew Freeman (Hugg & Hall Equipment)

CONGRATULATIONS to Andrew Freeman and David Smith for achieving Taylor Master Certified Service Technician!



**X-180S THROUGH XH-400L SERVICE TRAINING
FEBRUARY 22-24, 2022**

FRONT ROW LEFT TO RIGHT:

Andrew Durham (Summit Handling Systems), Randy Pierce (C.S.A. Equipment) and Zach Whittle (SSI)

MIDDLE ROW LEFT TO RIGHT:

Ben Cumberland (SSI), Jon Hammes (SSI), Tanner Johnson (SSI), Bob McGuffin (Hugg & Hall Equipment), Sergio Magana (Hamre Equipment), Eddie Cothran (Nucor-Vulcraft), and Matt Gagliano (SSI)

BACK ROW LEFT TO RIGHT:

Ashely Branham (Hugg & Hall Equipment), Jack Mitchiner (Taylor Machine Works), Clint House (Hugg & Hall Equipment), Jeremy Kross (Smelter Services), Juan Rodriguez (Welch Equipment), and Joe Thomas (SSI)



**XLC SERIES LOADED CONTAINER HANDLER TRAINING
MARCH 22-24, 2022**

FRONT ROW LEFT TO RIGHT:

Miguel Perez (Trapac), Daniel Atwood (Washington Liftruck, Inc.), Rob Juarez (Washington Liftruck, Inc.), and Oscar Paez (Jacintoport)

MIDDLE ROW LEFT TO RIGHT:

Ever "Panda" Flores (SSI), Darnell Moore (Trapac), Mark Curtis (SSI), and Johnny Bartley (SSA Marine)

BACK ROW LEFT TO RIGHT:

Leo Ackerman (Forklift Services of Oregon), Chris Hoogs (Forklift Services of Oregon), Bill Gardiner (Jacintoport), and Wes Freeman (SSA Marine)

NOT PICTURED: Ben Robertson (Taylor Machine Works)

To learn more about Taylor Sudden Service training classes visit www.taylorsuddenservice.com





TAYLOR POWER SYSTEMS

LED Light Tower Added to Taylor Power Systems' Product Line

Through its partnership with FTG Equipment Solutions, Taylor Power Systems is now offering an LED Light Tower, the TMLT1280. Constructed of heavy-duty galvanized steel with a durable anti-steel corrosion protection powder coat inside and out, the TMLT1280 is tough enough for any job site but quiet enough for any event. The TMLT1280 tower boasts four high-efficiency LED lamps equaling 1280W (equivalent to 8000W metal halide). The LED lamps are adjustable and tiltable by hand with reinforced heavy-duty brackets. Some features include a hydraulic winch, Deep Sea Controller with a 16 event seven-day digital timer, and telescopic vertical galvanized mast with 26-foot maximum height.

Additional TMLT1280 Features:

- 288 Hour Run Time
- Dedicated Breaker Protected Circuits for Each LED Lamp
- Galvanized, Hydraulically Operated Vertical Mast; Fully Raises in 10 seconds
- 15A-120V GFI Receptacle & 50A-240V Twist Lock Receptacle
- Digital timer with Automatic Dusk to Dawn Operation
- Rugged 10 Gauge Steel Enclosure & Fenders Galvanized and Powder Coated
- 5 Year Warranty



Applications



Construction Sites



Emergency Response



Rural Areas



Gas & Oil



Special Events



Military

To learn more about Taylor Power Systems visit www.taylorpower.com



Accelerate MS and The Skills Foundation of Mississippi

Taylor Power Systems had the pleasure of hosting guests from Accelerate MS and The Skills Foundation of Mississippi at its headquarters in Clinton, Mississippi. Both of these organizations are instrumental in promoting job opportunities with a focus on increasing the skilled workforce in Mississippi. Accelerate MS and The Skills Foundation of Mississippi educate Mississippians about career opportunities and connect them with educational and training programs in their area.

To promote the mission of Accelerate MS and The Skills Foundation of Mississippi, a few Taylor Power System employees performed video interviews discussing their role at Taylor Power, their career advancement, and their pride in manufacturing a great product that positively impacts the quality of life for so many.



Severe Weather Preparedness

A standby generator from Taylor Power is an immediate peace of mind, especially for those in rural areas where outages are magnified. Whether it is your business or home-away-from-home, Taylor Power has the right size generator for you. Call us today.



TEAM MEMBER NEWS

Frank Ford's Retirement

Taylor Power Systems celebrated the retirement of one of their team members, Frank Ford. Frank was a dependable member of the Taylor Power Systems team for over twelve years. Frank held positions in purchasing, rental and residential sales. Much of the growth established in the residential generator market with Briggs & Stratton was accomplished during Frank's tenure. Frank will be missed for many reasons, including his hard work as a valuable Taylor Power sales team member. We also cannot forget his sense of humor and friendly personality. From all of us at Taylor Power, enjoy retirement, Frank!



LEFT TO RIGHT: Pat Shaw, Frank Ford, and Grant McDonnial



New Team Member: Ryan Montgomery



Ryan Montgomery recently joined the Taylor Power Systems team as a Residential Sales Representative and will help anchor the growing home generator market. He grew up in Mississippi and currently resides in Flowood, Mississippi. Ryan graduated from Mississippi State University with a Bachelor's Degree in Business Management.



TAYLOR INTERNATIONAL, LLC

Taylor International is at Work, in the Factory, on the Field, and Around the Globe

The first quarter of 2022 certainly started with lots of activities for the Taylor International team. El Salvador, Honduras, Costa Rica, Guatemala, St. Lucia, Haiti, and Panama are some countries the Taylor International team had the opportunity to visit in January and February. The Taylor International team is prioritizing visiting existing customers, new prospects, and Taylor dealers worldwide.



Costa Rica Dealer, Distribuidora Larce

“There is no substitution for an in-person visit to our customers and dealers. We strongly believe that it is essential for our technical and sales team to visit Taylor end-users on a regular basis. These trips give us the opportunity to get insight and feedback, which helps us improve our customer service even more. We are excited about visiting more international markets in 2022 and continue to be committed to serving our customers and partners worldwide.”

Rose Boxx, Taylor International Operations Manager



Pictured above are two of the newest international team members touring our Louisville facilities in January. Hocine Abderrazak is a Regional Sales Manager for Africa based in Algiers, and Miguel Martes is a Regional Sales Manager for Colombia based in Barranquilla.

Technical Training on the Advantages of Taylor Equipment in Honduras and El Salvador



In January, GMP Latam of Honduras and Sernisa of El Salvador hosted training sessions for local technicians in Puerto Cortes, Honduras, and San Salvador, El Salvador. Jesus Sancho, a Taylor International global technician, is conducting this series of technical sessions that the Taylor International team is doing throughout Latin America. So far, this training has taken place in Ecuador, Panama, Costa Rica, Honduras, and El Salvador. The next technical session will take place in Puerto Barrios, Guatemala, in April.

“We are very committed as a Taylor authorized distributor in Central America to excel in our customer service and keep our customers completely satisfied, from a large parts inventory available locally to technical training and support,”
Rodolfo Fuentes, CEO of GMP Latam

“This general technical training is extremely helpful to local technicians as it can be utilized on any Taylor truck model, from large to small capacity forklifts. The goal is to demonstrate to Taylor equipment end users the value of maintenance and preventive programs as well as the many tools Taylor offers such as the Track Pro and Vision Plus systems.”
Jesus Sancho, Taylor International

Safety and Security Training Conducted for Ecuador Customers

In partnership with ECLOC of Ecuador, Taylor de Colombia hosted a safety and security virtual training for Taylor customers in Ecuador. Taylor continues to be at the forefront of creating new and innovative ways to improve safety and offering training to assist Taylor end-users in achieving proper safety standards. Taylor International is taking these practices now to international markets as a tool for their customers worldwide. Rosendo Lopez, a Taylor de Colombia Service Center Manager, conducted the training in Ecuador.

Taylor Authorized Dealer, GMP Exhibits at Expo Maquina 2022

In February, Expo Maquina, the largest commercial exhibition of machinery, equipment, products, and services in the construction, industrial, logistics, mining, and agricultural sectors, took place at the Panama convention Center in Panama City. GPM is a frequent exhibitor at Expo Maquina, and this year, GPM had the opportunity to represent the Taylor brand as an authorized Taylor dealer in Panama. Panama's strategic location, literally in the middle of Central and South America, sizable logistical hub, and the established economy is the ideal destination for this event.

Taylor International Annual Meeting

In March, Taylor International held its first annual sales meeting in Louisville, Mississippi. Since its formation in September of 2019, the Taylor International team has been actively establishing sales and operations worldwide, resulting in significant growth in their operations. During this first meeting, the Taylor International team introduced new team members, reviewed the previous year, trained, discussed the current year's sales trends, and developed a strategic plan for the upcoming years. Team members traveled from Mexico, Costa Rica, Colombia, and Africa. Attendees included Rose Boxx, Elizabeth Ornelas, Sheri Lenza, Elizabeth Beers, Juan Vega, Francisco Tobias, Sacramento Mendoza, Heron Alvarado, John De Maarten, Rosendo Lopez, Heidy Vargas, Miguel Martes, Hocine Abderrazak, Tino Bernal, Carlos Alvarado, and Jesus Sancho.

The mission of Taylor International is to provide our international customers with the highest quality lift trucks, container handlers, and reach stackers in the world and back them with the most responsive after-market parts and service organization available. From ports in South America, Central America, and Southeast Asia to transshipment hubs in the Caribbean Islands to steel mills in Mexico to the oil fields in the Middle East and Africa, Taylor International has the products and support team to meet the material handling needs of our international customers.



WATCH THE TAYLOR INTERNATIONAL VIDEO



Watch our new Taylor International video by scanning the QR code or visit our YouTube Channel.



TEAM MEMBER NEWS

The Taylor de Colombia Team

Taylor de Colombia, the newest direct territory internationally, started its operations in October of 2020 in the port city of Barranquilla, located on the Caribbean side of Colombia, South America. Amid the worst pandemic in decades, the Colombia team not only launched its operations successfully but has been able to grow them with excellent customer service and solid technical support.



LEFT TO RIGHT: Miguel Martes (Regional Sales Manager), Roselly Rizzo (Administrative Assistant), Gene Seara (Service Technician), Rosendo Lopez (Service Center Manager), Yolanda Zapata (Accounting Assistant), Javier Camargo (Parts & Service Coordinator), and Heidy Vargas (Procurement Coordinator)

Carlos Alvarado's Promotion

Carlos Alvarado was recently promoted to Technical and Service Manager. Carlos, a native of Costa Rica and a mechanical engineer, started at Taylor in 2015 as a Master Certified Service Technician, responsible for assembling Taylor trucks and supporting customers in the Pacific, the Caribbean, and Latin America. Carlos has more than 23 years of experience in the ports and logistics sectors, and earlier in his career, he had the opportunity to do industrial maintenance training in Sweden. Carlos loves to fish and spend time with the beautiful women in his life, his two daughters and wife. Taylor International is proud of Carlos' dedication and appreciates his passion and commitment to the team.



“Behind the Wheel”



Taylor Logistics Featured on AXE Trailer's “Behind the Wheel” Season 1 Episode 2

Taylor Logistics, LLC was honored to be showcased in AXE Trailers’ “Behind the Wheel” series. This day-in-the-life series features twelve different AXE Trailers customers and tells their unique stories.



Watch “Behind the Wheel” Season 1 Episode 2 by scanning the QR code or visit AXE Trailers’ YouTube Channel.



Factory Direct Locations



ALABAMA

1050 Powder Plant Road
Bessemer, AL 35022
(205) 428-7050

5640 Commerce Blvd, East
Mobile, AL 36619
(251) 666-2924

1121 John Overton Drive
Montgomery, AL 36110
(334) 279-6663

ARKANSAS

614 Highway 77 North
West Memphis, AR 72301
(870) 732-4900

FLORIDA

8351 N.W. 64th Street
Miami, FL 33166
(305) 599-2070

3459 Technology Drive, Unit B
Nokomis, FL 34275
(239) 789-1864

1108 Lane Avenue North
Jacksonville, FL 32254
(904) 801-1247

GEORGIA

65 Chamisa Road
Covington, GA 30016
(770) 483-0735

INDIANA

3754 Raceway Road
Indianapolis, IN 46234
(317) 936-3805

2727 Eastside Park Road
Evansville, IN 47715
(812) 250-5001

KENTUCKY

312 Peterson Drive
Elizabethtown, KY 42701
(270) 257-4220

LOUISIANA

4904 Hazel Jones Road
Bossier City, LA 71111
(318) 742-4442

1912 W. Orice Roth Road
Gonzales, LA 70737
(225) 744-0030

MISSISSIPPI

3637 N. Church Avenue
Louisville, MS 39339
(662) 773-8056

461 Highway 49 South
Richland, MS 39218
(601) 922-4444

103 Industrial Park Road
Philadelphia, MS 39350
(601) 650-9600

NORTH CAROLINA

4681 Marracco Drive
Hope Mills, NC 28348
(910) 425-3833

OHIO

6747 Dry Fork Road
Cleveland, OH 45002
(513) 717-2985

TENNESSEE

104 Brickmill Commercial Drive
Maryville, TN 37801
(865) 444-0883

132 Industrial Drive
White House, TN 37188
(615) 392-4803

TEXAS

5136 Sun Valley Drive
Fort Worth, TX 76119
(882) 204-0040

2810 East I-20 Service Road
Odessa, TX 79764
(432) 231-0890

120 Hermann Sons Road East
Comfort, TX 78013
(830) 995-3465

4466 Genoa Red Bluff Road
Houston, TX 77059
(346) 226-0830

1818 N Lexington Boulevard
Corpus Christi, TX 77059
(361) 245-8710

VIRGINIA

8351 Brook Road
Richmond, VA 23227
(804) 266-6200

165 Simmons Drive
Cloverdale, VA 24077
(504) 900-4628

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Taylor Factory Direct Locations
www.taylorbigred.com

Brand Spotlight



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Ferris makes innovative, commercial-grade turf care products to improve performance, operator comfort and backs them up with unrivaled product support and a best-in-class warranty. All, so you never slow down, deliver better results and have the edge you need out on the job.

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THE ORIGINAL WOOD PELLET GRILL.

Traeger Invented the Original Wood-Fired Grill over 30 years ago in Mt. Angel, Oregon. We continue to lead the industry as the world's #1 selling wood-fired grill, perfected by decades of mastering the craft of wood-fired cooking.

A Traeger Grill brings superior taste, ease of use, and repeatable results every time you push ignite. Nothing compares to pure, hardwood flavor. Not charcoal and definitely not gas. Our cutting-edge controllers will help take your cooking talents to the next level, thanks to their precision temperature control. A simple start-up gets you grilling quicker, while the convection heating process eliminates any flareups as well as the need to babysit the grill.

The new Traeger Timberline Series Pellet Grill is available for pre-order in store. **Stop by Taylor's Tool & Supply to find your forever grill.**



NEW PRODUCT AVAILABLE AT TAYLOR'S TOOL & SUPPLY

Taylor's Tool & Supply is proud to now offer Cajun's Kooling's evaporative coolers.

Cajun Kooling is locally owned and operated in Southern Louisiana. Their evaporative cooling systems range from 500 sq. ft. to 10,000 sq. ft., dropping temperatures anywhere from 15 degrees to 25 degrees. In addition to portable outdoor air conditioning systems, they offer a wide range of accessories, add-ons, and replacement parts to enhance the cooling experience.

FEATURES AND BENEFITS THAT LAST:

- Exclusive UV light kills bacteria and creates clean, low-allergen air
- Simply fill with water, plugin, and enjoy
- Energy-efficient. Costs less than \$1 a day
- Easy to move wherever needed
- Weatherproof material designed for outdoor use
- Less noise than most outdoor cooling systems
- Minimal upkeep and cleaning



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www.taylorbigred.com



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www.taylorheavyhaulers.com



www.taylortoolandsupply.com





The Taylor Group
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The mission of the Taylor Group of Companies is to provide our customers with the highest quality products in the world and to back them up with the most responsive after market service organization available while maintaining a sound financial structure for our shareholders, vendors, community, and customers. We will provide for our employees a challenging and rewarding environment in which to grow and prosper. We will continue to maintain the three watchwords upon which our company was built: **Faith, Vision, Work.**



Taking Care of Our Customers is Priority One!